

WHAT DOES IT COST?

	Avg. Bid	Avg. Wt	Bid Price	Process-ing	Total
Beef	\$7.09	1327	\$9,408	\$1,100	\$10,508
Swine	\$10.44	258	\$2,694	\$450	\$3,144
Sheep	\$10.34	134	\$1,386	\$240	\$1,626
Goat	\$910	per head	\$910	\$180	\$1,090
Poultry	\$969	pen of 3	\$969	\$50	\$1,019
Rabbit	\$630	pen of 3	\$630	\$30	\$660

This is based on the 2025 Market Sale, including Champions. **Prices vary year to year.** Processing prices vary by processors and order options chosen.

WHAT DOES THE BUYER RECEIVE?

Not all of the live-weight purchased comes home as edible product. The following will give you an indication:

- **Beef:** 42% Take home retail meat
 - Steak & Roasts = 41%
 - Lean Trim = 25%
- **Swine:** 56% Take home retail meat
 - Chops, Roasts, & Sausages will vary upon cutting
- **Sheep & Goat:** 38% Take home retail meat
 - Chops & Roasts = 59%
 - Lean Trim = 17%
- **Poultry:** (Sold as a pen of 3)
 - Broiler = 75%
 - Turkey = 78%
- **Rabbit:** (Sold as a pen of 3)
 - 41% Take home meat

**Please contact the head sale clerk
Merle Farrier (406) 580- 8850 as needed**

4-H / FFA Market Livestock Committee POC'S

General Questions

gc4hlivestock@gmail.com

Beef

zbara.morgan@gmail.com

Annabel Morgan (406) 580-9003

Melanie Duffin (406) 209-1978

Swine

gallatinwineproject@gmail.com

Merle Farrier (406) 580-8850

Brittney Harwood (406) 579-3153

Sheep

jodilynnkelley08@gmail.com

JodiLynn Kelley (512) 663-5569

Jodi Smith (406) 580-2984

Goat

lmk80@live.com

Lea'h MacDonald (406) 220-3556

Amy Brownell (406) 209-2720

Poultry

fcclashawna@hotmail.com

Shawna Oostema (406) 580-7819

Judy Brownell (**donations**) (406) 580- 1289

Rabbits

samsonwm98@gmail.com

Monica Samson (406) 399-1866

Jim Murphy (406) 946-2522

Fairgrounds/Livestock Superintendent

Cody Brownell (406) 209-4183

Youth Member

Moriah Colton

FFA Advisors

Kyle Gavin (Belgrade FFA)

Tyler Noyes (Three Forks FFA)

4-H Extension Agent

Molly Yurdana

2025 CHAMPION BUYERS

Beef

Grand {Heidi Hutchison}
Lehrkinds Coca Cola



Reserve {Chesney Doubet}
Walker Excavation



Swine

Grand {Heidi Hutchison}
No Sale



Reserve {Josie Duncan}
Big Sky Propane



Goat

Grand {Alexandre Mazurie-
Chidiac}

Western Ranch Supply



Reserve {Moriah Colton}
Summit Dental



Sheep

Grand {Brynlee Dyksterhouse}
Comfort Inn Bozeman



Reserve {Heidi Dyk-Stainer}
**Premier Systems Heating
and Cooling**



Rabbit

Grand {Ty Nab}
Murdoch's Bozeman



Reserve {Ty Nab}
Cody & Amy Brownell



Poultry

Grand {Tatem Chaffins}
Aquatech



Reserve {Thomas Owens}
**Anderson Construction
Management**



Join Us in Supporting
Gallatin County Youth!



2026 Gallatin County 4-H/FFA
Market Livestock Sale

**FRIDAY, JULY 17, 2026
SALE BEGINS AT 4PM**



GALLATIN COUNTY MSU EXTENSION
903 N. BLACK AVENUE BOZEMAN, MT
59715

You're Invited

Buyer Appreciation BBQ

Served from 3:00pm-6:00pm
under the Small Animal Tent

BBQ Sponsored by:



BBQ Prepared by:



Market Livestock Sale

Bidding begins at 4:00pm

under the AgWest Livestock Tent

Live Bidding ONLY



Sale Order

Grand and Reserve Champions will sell first, then 10 animals per species by ribbon placing thereafter.

Our Appreciation

On behalf of the Market Livestock Committee, THANK YOU! Our Sale would not be possible without your generosity. We have so much appreciation for this community. Your support ensures that our program has the resources to be strong and successful into the future. Our members strive for excellence in their projects and seeing their hard work pay off is rewarding.

Together, we are growing the future of agriculture and leaders of our community. Thank you for everything you contribute to Gallatin County 4-H/FFA youth.

DO I CLOSE OUT THE NIGHT OF THE SALE?

Close out is **not** required the night of the sale, but your purchase can be confirmed as-needed at the Check Out Tables, inside the Sale Clerk Tent.

WHEN DO I PAY?

We prefer to invoice all buyers after the conclusion of the Fair. However, sale clerks will be prepared to accept Cash or Check payment for your purchase the night of the sale, as needed. **Credit Card payments** will be accepted after invoices have been issued.

All payments are due within 14 days of Receipt of invoice, NO EXCEPTIONS

OTHER WAYS TO SUPPORT

Add-On Donations

Support an exhibitor with an add-on donation of any amount, in addition to the final sale price. **Add-ons may be made before, during, or up to one week after the Sale.** All add-on donors will be registered as buyers.

Silent Auction Baskets

4-H and FFA Animal Projects are encouraged to create a Silent Auction Basket. **Bidding will be open from 3:00-9:00 p.m. on Sale Night in the Small Animal Tent.** Proceeds benefit the animal project's financial account and help fund supplies, materials, and activities for the coming year.

Gallatin 4-H Foundation Scholarship Fund

Make a one-time Scholarship Fund add-on donation to support higher education scholarships, new clubs and projects, and local 4-H program needs. **The Scholarship Fund will be offered as the first lot in the Market Sale,** but donations may be made before, during, or up to one week after the sale. Suggested giving levels are \$100, \$250, and \$500. Donors will be recognized the following year on the Market Sale supporter banners.

WHAT ARE MY OPTIONS WHEN PARTICIPATING?

Keep/Eat

Buyer will receive top-quality meat to enjoy. The buyer will be invoiced for the Final Bid Price. **The Final Bid price does NOT include processing.** Buyer is assigned a local processor and is responsible for order options and pickup after processing.

***If you intend to do a live pickup of the animal,** you need to make that clear to the sale staff. The live animals must be paid in full prior to pickup on July 18th.

Resale

The buyer supports the exhibitor by purchasing the animal, but does not take ownership of the animal or meat after the sale. Instead, the animal is sold at current market value, and the **buyer pays only the difference between the Final Bid Price and the Resale Price** listed in the Sale Catalog. Resale animals **do not** return to the sale ring and **are not resold** during the auction. **Resale is not available for rabbits or poultry.**

Example: Winning bid was \$10.00/lb, current resale market value was \$2.00/lb, the buyer is only responsible for paying the difference of \$6.00/lb.

Donate

Donate the meat from your purchase to a nonprofit organization. You may also donate the processing fees or arrange with the recipient to pay the processing fees. **Donation destinations include:** MT Veteran's Meat Locker (only option for Poultry), Gallatin Food Bank, Headwaters Food Bank and Fork & Spoon.

Proxy Bidding

This process is used if Buyer is unable to attend the sale or is leaving prior to the end of the sale. We provide bidders to proxy during the sale. We will also contact you with the results of the proxy.

CAN I SPLIT A PURCHASE WITH ANOTHER BUYER?

Yes, we ask that you indicate this Joint Venture to the Sale Staff at Registration so both buyers receive recognition. Split % and invoicing can be determined at checkout.

HOW DO I REGISTER?

New Buyers

Pre-register online or register in person at the Sale Clerk Tent.

Previous Buyers

No need to pre-register. Simply check in at the Sale Clerk Tent upon arrival to the Sale.

Registration Info

Step-by-Step Instructions with additional details on how to register can be found on our Buyer Website. Scan here for more information.



HOW THE SALE WORKS

Parking & Shuttle

- Parking is available in the Tamarack Street Lot (east end of the fairgrounds).

Getting Started

- Visit the Sale Clerk Tent to receive:
 - Bidder Number
 - Sale Catalog
 - Buyer Appreciation BBQ Ticket(s)

During the Sale

- To place a bid, raise your bidder number. Winning buyers will be announced and asked to designate their purchase as:
 - Keep/Eat
 - Resale
 - Donate

Before You Leave

- Stop by the Sale Clerk Tent to verify your purchases and pick up your complimentary **Market Sale Supporter Hat.**